

# Stan Alhadeff

Atlanta, GA

<https://www.linkedin.com/in/stanalhadeff/>

(678) 596 - 0744

[Stan@BusinessCFOforHire.com](mailto:Stan@BusinessCFOforHire.com)

## Chief Financial Officer

### PROFILE

Accomplished financial management executive with 20+ years of leadership experience in leading financial strategy, capital optimization, and operational transformation across startups, PE-backed firms, and public companies. Proven track record in driving successful exits, managing M&A transactions, and securing multimillion-dollar deals. Known for an entrepreneurial mindset, creative financial structuring, and deep commitment to ethical leadership and business sustainability. Visionary leader with expertise in training and directing cross-functional teams to achieve set goals.

### CORE COMPETENCIES & SKILLS

Board Reporting & Executive Advisory	Corporate Governance & Leadership	Process & Operational Improvement
Budgeting & forecasting	Cross-Border Transactions	Risk Management
Capital Raising & Investor Relations	CRM, ERP, Accounting Software	Strategic Forecasting & Budgeting
Cash Flow Optimization	Entrepreneurship & Innovation	Stakeholder Engagement
Client Relationship Management	Financial Controls & Procedures	Transparent Decision-Making
Compliance & Audit Leadership	Financial Planning & Analysis	Turnaround Management

### INDUSTRY SPECIFIC – WHOLESALE INDUSTRY EXPERIENCE

Seasoned financial executive with extensive expertise in wholesale operations, supply chain finance, and inventory management. Proven success in driving profitability through optimized pricing strategies, cost control, working capital management, and technology-driven process improvements. Adept at navigating complex vendor relationships, regulatory compliance, and scalable growth in fast-moving wholesale markets.

### Core Responsibilities and Achievements

#### Financial Strategy & Profitability

- Led financial planning and forecasting supporting high-volume inventory turnover and complex order fulfillment cycles.
- Implemented dynamic pricing models based on market trends and customer segmentation, improving gross margins by up to 7%.
- Delivered consistent EBITDA growth by controlling operating expenses and optimizing procurement terms.

#### Inventory & Working Capital Management

- Developed models to balance inventory levels against cash flow requirements, preventing overstock while ensuring availability.
- Reduced inventory carrying costs and turnover cycle by implementing demand-driven replenishment and vendor-managed inventory programs.
- Shortened cash conversion cycle by enhancing collections processes and negotiating extended payment terms with suppliers.

#### Operational Efficiency & Technology Integration

- Spearheaded ERP and financial system implementations that integrated purchasing, sales, and financial reporting for real-time visibility.
- Automated invoicing, billing, and vendor payment workflows, reducing manual errors and accelerating month-end close.
- Established KPI dashboards tracking order volume, inventory turnover, and customer profitability to inform leadership decisions.

#### Risk Management & Compliance

- Ensured compliance with trade regulations, tax laws, and financial reporting standards across multi-state and international operations.
- Instituted internal controls to mitigate credit risk and fraud in high-volume transaction environments.
- Developed contingency financial plans covering supply chain disruptions and market volatility.

#### Stakeholder Communication & Leadership

- Delivered accurate and transparent financial reporting to executives, boards, and external stakeholders.

# Stan Alhadeff

Atlanta, GA

<https://www.linkedin.com/in/stanalhadeff/>

(678) 596 - 0744

[Stan@bCFOforHire.com](mailto:Stan@bCFOforHire.com)

- Built and led finance teams specialized in wholesale accounting, analysis, and ERP systems.
- Collaborated cross-functionally with sales, operations, and logistics to align financial goals with business priorities.

## Key Items Achieved

- Implement pricing optimization strategies that align with market demand and customer segments.
- Develop working capital management processes focused on inventory turnover and cash flow maximization.
- Lead technology modernization initiatives including ERP integration for streamlined financial and operational reporting.
- Automate billing, collections, and vendor payments to improve accuracy and efficiency.
- Establish robust internal controls and compliance frameworks for multi-jurisdictional operations.
- Design financial risk mitigation plans addressing credit exposure and supply chain vulnerabilities.
- Utilize KPI dashboards to drive data-informed, agile decision-making by leadership.
- Foster finance team expertise in wholesale-specific accounting and analysis.
- Align financial planning with sales and logistics to optimize order fulfillment and profitability.
- Communicate financial results and strategies effectively with all stakeholders to support growth and trust.

## PROFESSIONAL EXPERIENCE

**Business CFO for Hire, Atlanta, GA      Founder & Fractional CFO      2010 – Present**

- *Fractional CFO firm supporting privately held businesses with high-impact financial leadership.*

**At the Table dba Trustegrity (Franchise) Franchise Owner/Regional Director 2021 – 2023**

*International franchise dedicated to facilitating peer advisory/networking forums for C-suite executives/business owners.*

**Global Promotions, Atlanta, GA      Founder & Functional CFO/COO      2005 – 2011**

*A custom promotional products business specializing in high-margin, international B2B deals.*

## PRIOR EXPERIENCE

**Conferon – Regional CFO /Jackson Marketing Group (acquired by Conferon Inc.) – CFO,**  
Event Management and Logistics

**Rubber Stamp & Engraving – CFO** Vertically Integrated Manufacturing Enterprise in the  
Printing and Allied Product Industry

**Metro Cash & Carry International – CFO** wholesale distribution chain

**Grant Thornton –Audit and Taxation – CPA** Practice

## BOARD OF DIRECTORS

**Jackson Marketing Group – Services / Logistics**

**Karma Productions – Gaming**

**Metro Cash & Carry – Wholesale / Retail**

**JIFLA – Non Profit**

**Kudzu Software – SaaS**

**Rubber Stamp & Engraving – Manufacturing / Logistics.**

## EDUCATION

### Henley Business School, UK

Master of Business Administration (MBA), Corporate Strategy, Finance, & Project Management

### University of South Africa

Honors Bachelor of Accounting Science (Hon.B.Compt), Accounting, Auditing, & Taxation (MAcc equivalent)

Bachelor of Accounting Science (B.Compt), Accounting, Auditing, & Taxation

---