

Stan Alhadeff

Atlanta, GA

<https://www.linkedin.com/in/stanalhadeff/>

(678) 596 - 0744

Stan@BusinessCFOforHire.com

Chief Financial Officer

PROFILE

Accomplished financial management executive with 20+ years of leadership experience in leading financial strategy, capital optimization, and operational transformation across startups, PE-backed firms, and public companies. Proven track record in driving successful exits, managing M&A transactions, and securing multimillion-dollar deals. Known for an entrepreneurial mindset, creative financial structuring, and deep commitment to ethical leadership and business sustainability. Visionary leader with expertise in training and directing cross-functional teams to achieve set goals.

CORE COMPETENCIES & SKILLS

Board Reporting & Executive Advisory	Corporate Governance & Leadership	Process & Operational Improvement
Budgeting & forecasting	Cross-Border Transactions	Risk Management
Capital Raising & Investor Relations	CRM, ERP, Accounting Software	Strategic Forecasting & Budgeting
Cash Flow Optimization	Entrepreneurship & Innovation	Stakeholder Engagement
Client Relationship Management	Financial Controls & Procedures	Transparent Decision-Making
Compliance & Audit Leadership	Financial Planning & Analysis	Turnaround Management

INDUSTRY SPECIFIC – VERTICALLY INTEGRATED INDUSTRY EXPERIENCE (MANUFACTURING, WHOLESALE, DISTRIBUTION, EXPORT)

Strategic financial executive experienced in overseeing the full value chain from manufacturing through wholesale, distribution, and export operations. Skilled in integrating finance across multiple business units, optimizing working capital, managing global supply chains, and navigating complex regulatory environments. Proven ability to drive margin improvement, efficient capital allocation, and sustainable growth in vertically integrated organizations.

Core Responsibilities and Achievements

Integrated Financial Planning & Reporting

- Developed consolidated budgeting, forecasting, and reporting frameworks covering manufacturing costs, wholesale pricing, distribution margins, and export duties.
- Created multi-tiered financial models incorporating production scheduling, inventory turnover, sales channels, and international trade variables.
- Improved EBITDA margins by 12% through tighter cost controls and optimized pricing strategies across all segments.

Working Capital & Cash Flow Optimization

- Balanced cash flow across manufacturing, wholesale inventory, and export receivables by implementing just-in-time inventory and vendor-managed inventory programs.
- Negotiated favorable payment terms with suppliers and customers, reducing cash conversion cycle by 20 days.
- Led treasury management for foreign exchange exposures linked to global export sales.

Operational Efficiency & Technology Integration

- Directed ERP and supply chain management system integrations across manufacturing and distribution units enabling real-time financial insights.
- Automated costing, billing, and compliance reporting workflows to accelerate month-end close and improve accuracy.
- Established KPIs for production efficiency, inventory turnover, sales channel profitability, and export compliance.

Regulatory Compliance & Risk Management

- Ensured adherence to manufacturing quality standards, export control regulations, customs compliance, and tax laws across multiple jurisdictions.
- Implemented internal controls mitigating credit risk, supply chain disruptions, and foreign currency volatility.
- Developed contingency plans addressing geopolitical risks affecting export routes and tariffs.

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Capital Strategy & Stakeholder Engagement

- Secured capital funding for facility expansions, technology upgrades, and global market entries through equity and debt financing.
- Presented integrated financial results and strategic plans to board members and investors, fostering confidence and alignment.
- Led M&A financial diligence and integration for strategic acquisitions complementing vertical integration.

Cross-Functional Leadership & Team Development

- Built and mentored finance teams with expertise in manufacturing accounting, wholesale trade, logistics finance, and international tax.
- Partnered with operations, sales, and legal teams to align financial management with production capacity, sales growth, and compliance objectives.

Key Items Achieved

- Implement consolidated financial planning and reporting that aligns all verticals from manufacturing to export.
- Optimize working capital management by coordinating inventory control, receivables, and payables across business units.
- Mitigate foreign exchange risk through active treasury management and hedging strategies.
- Lead ERP and supply chain system integrations to unify financial and operational data flows.
- Establish and monitor KPIs spanning production efficiency, inventory turns, channel profitability, and export compliance.
- Ensure strict regulatory compliance with manufacturing standards, international trade laws, and tax regulations.
- Develop risk management frameworks addressing supply chain, credit, and geopolitical risks.
- Secure capital investment aligned with facility modernization and global expansion strategies.
- Facilitate transparent communication of integrated financial performance to all stakeholders.
- Build cross-functional teams with deep expertise across the verticals, fostering collaboration and continuous improvement.

PROFESSIONAL EXPERIENCE

Business CFO for Hire, Atlanta, GA Founder & Fractional CFO 2010 – Present

- *Fractional CFO firm supporting privately held businesses with high-impact financial leadership.*

At the Table dba Trustegrity (Franchise) Franchise Owner/Regional Director 2021 – 2023

International franchise dedicated to facilitating peer advisory/networking forums for C-suite executives/business owners.

Global Promotions, Atlanta, GA Founder & Functional CFO/COO 2005 – 2011

A custom promotional products business specializing in high-margin, international B2B deals.

PRIOR EXPERIENCE

Conferon – Regional CFO /Jackson Marketing Group (acquired by Conferon Inc.) – CFO,
Event Management and Logistics

Rubber Stamp & Engraving – CFO Vertically Integrated Manufacturing Enterprise in the
Printing and Allied Product Industry

Metro Cash & Carry International – CFO wholesale distribution chain

Grant Thornton –Audit and Taxation – CPA Practice

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BOARD OF DIRECTORS

Jackson Marketing Group – Services / Logistics

Karma Productions – Gaming

Metro Cash & Carry – Wholesale / Retail

JIFLA – Non Profit

Kudzu Software – SaaS

Rubber Stamp & Engraving – Manufacturing / Logistics.

EDUCATION

Henley Business School, UK

Master of Business Administration (MBA), Corporate Strategy, Finance, & Project Management

University of South Africa

Honors Bachelor of Accounting Science (Hon.B.Compt), Accounting, Auditing, & Taxation (MAcc equivalent)

Bachelor of Accounting Science (B.Compt), Accounting, Auditing, & Taxation
