

# Stan Alhadeff

Atlanta, GA

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## Chief Financial Officer

### PROFILE

Accomplished financial management executive with 20+ years of leadership experience in leading financial strategy, capital optimization, and operational transformation across startups, PE-backed firms, and public companies. Proven track record in driving successful exits, managing M&A transactions, and securing multimillion-dollar deals. Known for an entrepreneurial mindset, creative financial structuring, and deep commitment to ethical leadership and business sustainability. Visionary leader with expertise in training and directing cross-functional teams to achieve set goals.

### CORE COMPETENCIES & SKILLS

Board Reporting & Executive Advisory	Corporate Governance & Leadership	Process & Operational Improvement
Budgeting & forecasting	Cross-Border Transactions	Risk Management
Capital Raising & Investor Relations	CRM, ERP, Accounting Software	Strategic Forecasting & Budgeting
Cash Flow Optimization	Entrepreneurship & Innovation	Stakeholder Engagement
Client Relationship Management	Financial Controls & Procedures	Transparent Decision-Making
Compliance & Audit Leadership	Financial Planning & Analysis	Turnaround Management

### INDUSTRY SPECIFIC – MANUFACTURING INDUSTRY EXPERIENCE

Results-driven financial executive with proven success in steering manufacturing organizations toward sustainable growth and profitability. Deep expertise in cost control, lean manufacturing financial strategies, capital expenditure planning, global supply chain finance, and ERP integration. Adept at balancing operational realities with strategic growth objectives in highly competitive, capital-intensive environments.

#### Core Responsibilities and Achievements

##### Strategic Financial Leadership

- Directed financial planning, analysis, and reporting for multi-site manufacturing operations generating \$500M+ in annual revenue.
- Built multi-year strategic plans aligning capital investment with production capacity and long-term market demand.
- Drove a 12% increase in EBITDA through targeted cost reductions and improved dynamic pricing strategies.

##### Cost Reduction & Process Optimization

- Partnered with operations to implement lean manufacturing and Six Sigma cost accounting, lowering unit cost by 15%.
- Led an initiative to reduce scrap and rework costs, saving \$4M annually.
- Standardized inventory valuation across plants, improving forecasting accuracy and reducing excess stock by 20%.

##### Capital Investment & Asset Management

- Oversaw \$5M+ in annual CapEx for new machinery, automation systems, and facility expansions.
- Developed ROI-based project evaluation models for manufacturing asset upgrades.
- Negotiated financing for major plant automation investment, increasing productivity by 30%.

##### Technology & ERP Systems Integration

- Spearheaded ERP implementation across numerous plants, integrating production, procurement, and finance modules.
- Introduced real-time manufacturing cost dashboards for plant managers, enabling faster, data-driven decisions.

##### Supply Chain & Working Capital Management

- Orchestrated global sourcing financial strategies to mitigate raw material price volatility.
- Reduced working capital cycle by 18 days through improved procurement payment terms and receivables processes.

##### Risk Management & Compliance

- Ensured compliance with environmental, labor, and trade regulations across multiple jurisdictions.

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- Established financial controls to minimize fraud and operational risks in high-volume plants.

### Key Items Achieved

- Deploy cost accounting systems tailored to track and analyze production efficiency by plant/product line.
- Implement lean and Six Sigma financial tracking to support waste reduction and efficiency gains.
- Integrate ERP systems with supply chain and production to enable real-time cost monitoring.
- Establish CapEx ROI frameworks to guide equipment purchases and automation projects.
- Negotiate raw material supply contracts to lock in favorable pricing and reduce volatility impact.
- Link financial KPIs to operational metrics (OEE, scrap rate, downtime) for better decision-making.
- Drive working capital optimization through inventory, receivables, and payables management.
- Enhance scenario planning models for fluctuating demand and material cost spikes.
- Strengthen compliance programs around product safety, environmental regulations, and labor laws.
- Foster alignment between finance, production, and sales to improve forecasting and profitability.

### PROFESSIONAL EXPERIENCE

**Business CFO for Hire, Atlanta, GA      Founder & Fractional CFO      2010 – Present**

- *Fractional CFO firm supporting privately held businesses with high-impact financial leadership.*

**At the Table dba Trustegrity (Franchise) Franchise Owner/Regional Director 2021 – 2023**

*International franchise dedicated to facilitating peer advisory/networking forums for C-suite executives/business owners.*

**Global Promotions, Atlanta, GA      Founder & Functional CFO/COO      2005 – 2011**

*A custom promotional products business specializing in high-margin, international B2B deals.*

### PRIOR EXPERIENCE

**Conferon – Regional CFO /Jackson Marketing Group (acquired by Conferon Inc.) – CFO,**  
Event Management and Logistics

**Rubber Stamp & Engraving – CFO** Vertically Integrated Manufacturing Enterprise in the  
Printing and Allied Product Industry

**Metro Cash & Carry International – CFO** wholesale distribution chain

**Grant Thornton –Audit and Taxation – CPA** Practice

### BOARD OF DIRECTORS

**Jackson Marketing Group – Services / Logistics**

**Karma Productions – Gaming**

**Metro Cash & Carry – Wholesale / Retail**

**JIFLA – Non Profit**

**Kudzu Software – SaaS**

**Rubber Stamp & Engraving – Manufacturing / Logistics.**

### EDUCATION

#### **Henley Business School, UK**

Master of Business Administration (MBA), Corporate Strategy, Finance, & Project Management

#### **University of South Africa**

Honors Bachelor of Accounting Science (Hon.B.Compt), Accounting, Auditing, & Taxation (MAcc equivalent)

Bachelor of Accounting Science (B.Compt), Accounting, Auditing, & Taxation

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