

# Stan Alhadeff

Atlanta, GA

<https://www.linkedin.com/in/stanalhadeff/>

(678) 596 - 0744

[Stan@BusinessCFOforHire.com](mailto:Stan@BusinessCFOforHire.com)

## Chief Financial Officer

### PROFILE

Accomplished financial management executive with 20+ years of leadership experience in leading financial strategy, capital optimization, and operational transformation across startups, PE-backed firms, and public companies. Proven track record in driving successful exits, managing M&A transactions, and securing multimillion-dollar deals. Known for an entrepreneurial mindset, creative financial structuring, and deep commitment to ethical leadership and business sustainability. Visionary leader with expertise in training and directing cross-functional teams to achieve set goals.

### CORE COMPETENCIES & SKILLS

Board Reporting & Executive Advisory	Corporate Governance & Leadership	Process & Operational Improvement
Budgeting & forecasting	Cross-Border Transactions	Risk Management
Capital Raising & Investor Relations	CRM, ERP, Accounting Software	Strategic Forecasting & Budgeting
Cash Flow Optimization	Entrepreneurship & Innovation	Stakeholder Engagement
Client Relationship Management	Financial Controls & Procedures	Transparent Decision-Making
Compliance & Audit Leadership	Financial Planning & Analysis	Turnaround Management

### INDUSTRY SPECIFIC – Home Care EXPERIENCE

Strategic financial leader with extensive expertise navigating the complexity of multi-location home care services. Skilled in aligning financial strategy in a professional services industry while driving operational efficiency, optimizing capital allocation, and ensuring regulatory compliance. Adept at integrating technology and teams to provide real-time insights, maximize margin, and foster scalable, sustainable growth in dynamic regulatory environments.

#### Core Responsibilities and Achievements

- Financial Planning and Analysis
  - Develop realistic budgets accounting for variable reimbursement rates and operating costs
  - Create financial forecasts tied to patient volume, payor mix, and regulatory changes
  - Model financial impacts of growth initiatives, service expansions, and capital investments
- Revenue Cycle and Cash Flow Management
  - Optimize billing, coding accuracy, and claim submissions to reduce denials and accelerate cash collections
  - Monitor and reduce accounts receivable (A/R) days to maintain liquidity
  - Negotiate contracts with payors to secure favorable reimbursement rates
- Cost Control and Operational Efficiency
  - Implement cost-containment strategies to manage labor, supplies, and administrative expenses
  - Introduce automated accounting and vendor management systems to improve productivity
  - Establish KPIs to track financial and operational performance and identify improvement areas
- Risk Management and Compliance
  - Ensure compliance with Medicare, Medicaid, HIPAA, and other healthcare regulations
  - Implement internal controls and fraud prevention programs to protect organization assets
  - Prepare for audits and regulatory reviews to minimize financial penalties
- Strategic Growth Enablement
  - Provide financial insights to support leadership decisions on expansion, technology adoption, and staffing
  - Secure capital through fundraising, lender relations, and investor communications
  - Align financial goals with the organization's mission to deliver sustainable patient care growth
- Financial Reporting and Stakeholder Communication
  - Delivered timely, accurate financial reports to board, management, payors, and regulators
  - Communicate financial performance clearly to support transparent decision-making
  - Foster trust and credibility with external stakeholders through sound financial stewardship

# Stan Alhadeff

Atlanta, GA

<https://www.linkedin.com/in/stanalhadeff/>

(678) 596 - 0744

Stan@bCFOforHire.com

---

## Key Items Achieved

- Consolidate financial planning and reporting across all locations for comprehensive oversight.
- Optimize cash flow and working capital using system-wide inventory and credit controls.
- Deploy ERP and analytics platforms to unify data and automate workflows.
- Harmonize pricing, cost benchmarks, and performance metrics for consistency.
- Ensure compliance with diverse regulatory standards through coordinated risk management programs.
- Standardize and automate procurement, billing, and reporting processes.
- Secure funding and manage capital investments for strategic growth and modernization.
- Integrate financial strategies with supply chain, sales, and production to unlock synergy and scale.
- Lead M&A diligence and integration for expansion.
- Build high-performing teams adept at managing multi-site complexity.

## PROFESSIONAL EXPERIENCE

**Business CFO for Hire, Atlanta, GA      Founder & Fractional CFO      2010 – Present**

- *Fractional CFO firm supporting privately held businesses with high-impact financial leadership.*

**At the Table dba Trustegrity (Franchise) Franchise Owner/Regional Director 2021 – 2023**

*International franchise dedicated to facilitating peer advisory/networking forums for C-suite executives/business owners.*

**Global Promotions, Atlanta, GA      Founder & Functional CFO/COO      2005 – 2011**

*A custom promotional products business specializing in high-margin, international B2B deals.*

## PRIOR EXPERIENCE

**Conferon – Regional CFO /Jackson Marketing Group (acquired by Conferon Inc.) – CFO,**  
Event Management and Logistics

**Rubber Stamp & Engraving – CFO** Vertically Integrated Manufacturing Enterprise in the  
Printing and Allied Product Industry

**Metro Cash & Carry International – CFO** wholesale distribution chain

**Grant Thornton –Audit and Taxation – CPA** Practice

## BOARD OF DIRECTORS

**Jackson Marketing Group – Services / Logistics**

**Karma Productions – Gaming**

**Metro Cash & Carry – Wholesale / Retail**

**JIFLA – Non Profit**

**Kudzu Software – SaaS**

**Rubber Stamp & Engraving – Manufacturing / Logistics.**

## EDUCATION

### **Henley Business School, UK**

Master of Business Administration (MBA), Corporate Strategy, Finance, & Project Management

### **University of South Africa**

Honors Bachelor of Accounting Science (Hon.B.Compt), Accounting, Auditing, & Taxation (MAcc equivalent)

Bachelor of Accounting Science (B.Compt), Accounting, Auditing, & Taxation

---