

# Stan Alhadeff

Atlanta, GA

<https://www.linkedin.com/in/stanalhadeff/>

(678) 596 - 0744

[Stan@BusinessCFOforHire.com](mailto:Stan@BusinessCFOforHire.com)

## Chief Financial Officer

### PROFILE

Accomplished financial management executive with 20+ years of leadership experience in leading financial strategy, capital optimization, and operational transformation across startups, PE-backed firms, and public companies. Proven track record in driving successful exits, managing M&A transactions, and securing multimillion-dollar deals. Known for an entrepreneurial mindset, creative financial structuring, and deep commitment to ethical leadership and business sustainability. Visionary leader with expertise in training and directing cross-functional teams to achieve set goals.

### CORE COMPETENCIES & SKILLS

Board Reporting & Executive Advisory	Corporate Governance & Leadership	Process & Operational Improvement
Budgeting & forecasting	Cross-Border Transactions	Risk Management
Capital Raising & Investor Relations	CRM, ERP, Accounting Software	Strategic Forecasting & Budgeting
Cash Flow Optimization	Entrepreneurship & Innovation	Stakeholder Engagement
Client Relationship Management	Financial Controls & Procedures	Transparent Decision-Making
Compliance & Audit Leadership	Financial Planning & Analysis	Turnaround Management

### Industry Specific - Construction Experience

- Developed and implemented data-backed financial models with synchronized budgets, KPI dashboards, and deviation tracking with a focus on enhancing decision-making and profitability.
- Guided a niche manufacturing client from \$10M to \$30M in revenue and 20 to 100 employees, including implementation of efficiency measurement, cost optimization, and capital strategy.
- Achieved multi-million-dollar savings by implementing rigorous process controls and seamless data integration, transforming and synchronizing ERP applications to enhance operational efficiency without compromising compliance or project performance.
- Headed the successful launch of a back-office function for a multinational firm (including project costing and project management) in a foreign-language environment, with timely reporting, consolidation, and FX implications.
- Increased sales by 300% and gross profit by 25% by implementing appropriate technology and job costing procedures and similarly introducing new revenue streams sector.
- Designed and deployed dynamic investment scenario templates, incorporating complex functionality to adapt to shifting market conditions and support strategic decision-making.
- Facilitated enterprise-wide dashboard and KPI initiative with a focus on enhancing financial transparency and enabling comprehensive Financial Planning & Analysis (FP&A) through real-time performance monitoring.
- Implemented Work-In-Progress (WIP) valuations by standardizing the process across all projects to ensure consistency and accuracy in financial reporting. This involved developing clear criteria for recognizing revenue and costs at different stages of project completion, integrating these into the ERP and accounting systems. By creating automated workflows and dashboards, I enabled real-time tracking and review of WIP balances, which improved the reliability of financial statements and enhanced project profitability analysis. This standardization also facilitated better forecasting, cash flow management, and stakeholder confidence in financial disclosures.
- Implementation of a robust system to track actual spend and labor hours against budgeted amounts on a project-by-project basis. By integrating timekeeping and procurement data with the budgeting platform, enabling real-time variance analysis and gap identification. This approach provided management with clear insights into cost overruns, labor efficiency, and resource allocation, empowering proactive decision-making to control expenses and optimize productivity throughout the project lifecycle. Regular reporting and dashboard updates ensured transparency and timely corrective actions.

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### PROFESSIONAL EXPERIENCE

**Business CFO for Hire, Atlanta, GA      Founder & Fractional CFO      2010 – Present**

- *Fractional CFO firm supporting privately held businesses with high-impact financial leadership.*

**At the Table dba Trustegrity (Franchise) Franchise Owner/Regional Director 2021 – 2023**

*International franchise dedicated to facilitating peer advisory/networking forums for C-suite executives/business owners.*

**Global Promotions, Atlanta, GA      Founder & Functional CFO/COO      2005 – 2011**

*A custom promotional products business specializing in high-margin, international B2B deals.*

### PRIOR EXPERIENCE

**Conferon – Regional CFO /Jackson Marketing Group (acquired by Conferon Inc.) – CFO,**  
Event Management and Logistics

**Rubber Stamp & Engraving – CFO** Vertically Integrated Manufacturing Enterprise in the  
Printing and Allied Product Industry

**Metro Cash & Carry International – CFO** wholesale distribution chain

**Grant Thornton –Audit and Taxation – CPA Practice**

### BOARD OF DIRECTORS

**Jackson Marketing Group – Services / Logistics**

**Karma Productions – Gaming**

**Metro Cash & Carry – Wholesale / Retail**

**JIFLA – Non Profit**

**Kudzu Software – SaaS**

**Rubber Stamp & Engraving – Manufacturing / Logistics.**

### EDUCATION

**Henley Business School, UK**

Master of Business Administration (MBA), Corporate Strategy, Finance, & Project Management

**University of South Africa**

Honors Bachelor of Accounting Science (Hon.B.Compt), Accounting, Auditing, & Taxation (MAcc equivalent)

Bachelor of Accounting Science (B.Compt), Accounting, Auditing, & Taxation

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